



## Sales Management

153 Bourbon Hills Paris KY, 40361 (859) 987-5758 • (859) 421-6100

June 8, 2017

The Kentucky Exposition is the home of the World's largest Purebred Livestock Shows, the "North American International Livestock Exposition", and the largest Simmental Show in the country. Once again it is time to prepare for the North American Select Sale, **Monday, November 13, 2017** in Louisville, KY at 5 p.m. in Newmarket Hall. Consignors, please make note of some schedule changes on dates and time, refer to the website [www.livestockexpo.org](http://www.livestockexpo.org) for arrival dates and changes. Once again the sale is open to donors, breds, opens, select bulls; along with a limited number of embryos, pregnancies, and special lots. Purebreds, percentages and full bloods are eligible to sale.

As you consider your consignment to the Select Sale, please remember that quality photographs and videos can help market your animal. A quality photograph will be **required** for any lot selling in the NAILE Select Sale. If you need assistance, we can provide those services for you, or can help you get in contact with someone. Early, quality photographs will be used for advertisements. Videos are a helpful marketing tool, but not required for consignments.

***Please pay special attention to the information below:***

- All sale cattle at the 2017 NAILE Sale are required to have EID Tag for the ease of movement to many states and for traceability issues. Consult your vet if you have any questions, this is a NAILE rule for all sale cattle.
- **All sale cattle must be entered in the NAILE open show whether they show or not. All sale cattle must be entered by DP Sales Management in the North American.** Please send the original completed entry form for the North American Livestock Exposition along with your sale nomination form and entry fee of **\$150.00 per head**. Included in this total is nomination fee of \$100.00 per lot, show entries \$50.00.
- **Junior Show Entries** – DP Sales **will not** enter your animal in the junior show. You will need to enter that separately.
- In the **SimAngus/Simsolution** show all percentage cattle in the sale will also have to be entered in the show. The same entry fees apply to the percentage cattle.
- **DP Sales Management will send your sale entries only to the North American.** If you have other cattle you wish to show you will have to enter them separately.
- **DP Sales Management will not be responsible for parking passes; exhibitor passes or chute permits.** You can go online to [www.livestockexpo.org](http://www.livestockexpo.org) and download a form to order passes, chute permits. Your cattle will not be entered in the sale unless we have entry fees and nomination fees by deadline.
- **Deadline to return your information to DP Sales Management is September 2, 2017.** You can go online to [www.parkelivestock.com](http://www.parkelivestock.com) and fill out entries form for this sale or print off a form and send it in along with all fees.
- **Only a select number of embryo and pregnancy lots will be accepted.** Call with your intentions to nominate.
- **REMEMBER: ALL DONOR COWS MUST HAVE DNA ON-FILE FOR PARENT VERIFICATION.**

***The following are dates for upcoming events:***

- Please make note of show time changes and locations.
  - Junior Purebred Show @ 8:00 a.m., Saturday November 11, 2017 (Broadbent Arena)
  - Junior Percentage Show @ 8:00 a.m., Sunday, November 12, 2017 (Broadbent Arena)
- NAILE Sale, @ 5:00 p.m., Monday, November 13, 2017
- SimAngus/Sim Solutions Show @ 8:00 a.m., Tuesday, November 14, 2017
- Pinnacle Fullblood Show @ 1:00 p.m., Sunday, November 12, 2017 (Broadbent Arena)
- Open Purebred Show, @ 8:00 a.m., Wednesday, November 15, 2017 (Coliseum)
- Release of cattle November 20, 2017

You will be required to be a member for the Kentucky Simmental Association to sell in this sale. If you are not a member \$25.00 will be deducted from your sale proceeds for your dues. If you need a premium book for the 2017 North American, you can call at 502-595-3166 or visit North American website [www.livestockexpo.org](http://www.livestockexpo.org).

If you have any questions, please contact DP Sales Management at (859) 987-5758 – Office or (859) 421-1600-Doug Parke cell number or any other member of the DP Sales team. Please call or e-mail with your intent and nomination, as soon as possible so that we can get you on our list.

Best Regards,  
Doug Parke, DP Sales Management